

How much does compliance training **COST?**



In-house + External vendor

Compliance training for 20 drivers

10 drivers trained in-house

Safety Manager **\$ 500***

4 hrs planning training
4 hrs delivering training

Operations Manager **\$ 250****

4 hrs scheduling so drivers can attend

Catering **\$ 150*****

\$15 per person for 10 people



10 drivers trained with an external provider

\$125 per person **\$ 1250†**

Total: \$2150

For one subject

How much does staff time cost?

ex. (\$120,000 ÷ 240 = \$500 per day*)

<input type="text"/>	÷ 240 =	<input type="text"/>
salary+benefits+overhead	work days	per day

Online

1-year subscription for 20 drivers



**1-year
subscription for
20 drivers**
(includes both safety and
compliance titles)

100+
**Course titles for
every driver!**

Total: \$2148

For the entire year!

**Plug in your
own numbers!**



How much would you save by going online?

*Total cost per employee includes salary plus benefits, overhead, and other related costs, which often exceed 100% of salary. Based on that, office staff with a \$60,000 annual salary have a \$120,000/year total cost. **One day is equal to 8 hours. *** Driver costs assume that drivers aren't paid for attending meetings, but lunch and other refreshments are provided. If drivers are paid for their time, add that cost in as well. †Registration fee only. Third party vendor fees do not include staff time to register, operations time for rescheduling, or driver pay.